

Message Text

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ACTION AF-18

INFO OCT-01 ISO-00 COME-00 EB-11 TRSE-00 CIAE-00 INR-10

NSAE-00 RSC-01 L-03 DRC-01 /045 W

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FM AMEMBASSY ACCRA

TO SECSTATE WASHDC 2353

C O N F I D E N T I A L ACCRA 0511

E.O. 11652: GDS

TAGS: EMIN PFOR IBRD GH

SUBJ: GOG TERMINATES SALES CONTRACT WITH PHIBRO (ENGELHARD)

REF: A) ACCRA 5630 B) STATE 233927

1. HASSELBERGER, PHIBRO OFFICIAL BASED IN MADRID, CURRENTLY VISITING ACCRA, ADVISES THAT EVENING OF JANUARY 25 HE RECEIVED NOTICE FROM CUDJOE OF GHANA NATIONAL MANGANESE CORPORATION (GNMC) THAT ON INSTRUCTIONS FROM HIGH AUTHORITY CONTRACT WITH PHIBRO FOR SALE OF MANGANESE ORE HAD BEEN TERMINATED. HASSELBERGER ASSUMES HIGHER AUTHORITY IS AMBASSADOR JOE APIAH, WHOM HE WILL TRY TO SEE TODAY, JAN 28. HASSELBERGER BELIVES THAT CONTRACT TERMINATION IS BASED ON PRESSURE FROM CAEMI, DUTCH-BRAZILIAN FIRM, WHICH NEGOTIATED PURCHASES CONTRACT WITH GOG IN AUTUMN, 1973 (REF B) AND FEELS IT CANNOT LIVE WITH PHIBRO'S RIGHT OF LAST REFUSAL ON BETTER GRADE ORES. NOMINAL BASIS FOR CONTRACT TERMINATION, HASSELBERGER THINKS, WILL BE ALLEGATION THAT PHIBRO CANNOT ARRANGE SHIPPING FOR ORE. MIGHT TAKE TWO MONTHS FOR PHIBRO TO ASSEMBLE NECESSARY AFFIDAVITS ETC. FROM SHIPOWNERS AND CUSTOMERS TO PROVE CAPABILITY AND INTENTION OF SHIPPING ORE.

2. HASSELBERGER HAS NOT REQUESTED ANY ASSISTANCE SO FAR, AND HAS NOT SHOWN EMBASSY COPY OF CONTRACT NEGOTIATED LAST SUMMER WITH GOG.

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
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Disposition History: n/a
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